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Get Smart! By Brian Tracy AUDIOBOOK

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Brian Tracy Get Smart

Brian Tracy is Chairman and CEO of Brian Tracy International, a company specializing in the training and development of individuals and organizations. He has consulted for more than 1,000 companies and addressed more than 5,000,000 people in 5,000 talks and seminars throughout the US, Canada and 55 other countries worldwide.

Get Smart!: How to Think, Decide, Act, and Get Better ...

No one knows how to do this better than self- development guru Brian Tracy. In this book summary, based on Tracy's innovative ideas, you'll learn how to turn your mind toward success. With the help of a few simple rules, you can stimulate your brain and fire up those extra neurons. In this book summary, you'll learn

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One Paragraph Summary In his book, Get Smart!, Brian Tracy shows us how we can use more of our brain's power to enhance our problem-solving skills and to become more creative. Furthermore, he teaches us how we can change our perspective to get better results and be more successful in what we do.

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In Get Smart, Tracy does a good job of showing people a series of simple, practical, and powerful ways of examining a situation to improve the odds you're making the best decision. Let's take a look at a few of them. 1. Long-Time Perspective Versus Short-Time Perspective

Get Smart: Three Ways of Thinking to Make Better Decisions ...

Brian's own proven methods on a variety of topics, like public speaking, book writing, sales training, leadership growth, business development, time management, and setting smart goals will help you get you where you want in life.

Get Smart! by Brian Tracy

About Brian Tracy Brian is recognized as the top sales training and personal success authority in the world today. He has authored more than 60 books and has produced more than 500 audio and video learning programs on sales, management, business success and personal development, including worldwide bestseller The Psychology of Achievement. Brian's goal is to help you achieve your personal ...

SMART Goals 101: Get Examples, Templates & A FREE Worksheet

Get Smart! is a book that will open your eyes about what really being smart means, and will show you how you can achieve all of your dreams by just a simple shift in the way you look at things. We recommend it to everyone who wants to finally stop comparing him or herself with everyone else, and accomplish anything they want.

Get Smart! PDF Summary - Brian Tracy | 12min Blog

Some of the details included in the Get Smart kindlebook by Brian Tracy; thinking long-term by projecting at least 3 to 5 years and making a firm decision on which steps to take to go towards that reality/realities, writing down the details, gathering information, and more. 5 people found this helpful

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In Get Smart!, internationally acclaimed business guru, speaker, author, and productivity expert Brian Tracy has laid the groundwork on how to easily reconfigure your negative thinking patterns and habits and reprogram your brain to achieve its maximum potential. In this invaluable book, listeners will encounter:

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In Get Smart!, acclaimed success expert and bestselling author Brian Tracy reveals simple, proven ways to tap into our natural thinking talents and abilities and make quantum leaps toward achieving our dreams. In this indispensable guide, you'll learn to:

- Train your brain to think in ways that create successful results

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Get Smart! [Russian Edition] Audiobook | Brian Tracy ...

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How to get everything you want faster than you ever ...

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Discover the secrets of how to think and act like the most successful people in the world and reap the rewards! In today's constantly changing world, you have to be smart to get ahead. But the average person uses only about two percent of their mental ability. How can we learn to unleash our brain's full potential to maximize our opportunities, like the most successful people do? In Get Smart!, acclaimed success expert and bestselling author Brian Tracy reveals simple, proven ways to tap into our natural thinking talents and abilities and make quantum leaps toward achieving our dreams. In this indispensable guide, you'll learn to:

- Train your brain to think in ways that create successful results
- Recognize and exploit growth opportunities in any situation
- Identify and eliminate negative patterns holding you back
- Plan, act, and achieve goals with greater precision and speed

Whether you want to increase sales, bolster creativity, or better navigate life's unexpected changes, Get Smart! will help you tap into your powerful mental resources to obtain the results

you want and reap the rewards successful people enjoy.

Think and act like the highestpaid, most successful people in every field In business and in life, you must be smart to get ahead. As things shift and change, you need to tap into your brain and learn how to think smartly in order to make sure that you maximize your opportunities. Whether your goal is making more sales, coming up with better business plans, or simply finding ways to make extra money, Get Smart! will serve as your personal express elevator going straight to the top! In this book, readers will read about: □ The latest brain research on how to think, in order to get results □ Practical, easytounderstand advice and immediate actionable steps and exercises □ How to train the brain to think correctly and help create a bright future □ Tapping in to the power of positive thinking and □ How to harness the true potential of the human mind Internationallyacclaimed business guru, speaker, author and productivity expert Brian Tracy has developed tricks on how to reconfigure your negative thinking patterns and habits easily, and reprogram your brain to achieve its maximum potential. Brian Tracy is one of the finest selfhelp speakers of all times, a bestselling author of 70 books and a human potential expert. He has consulted for more than 1,000 companies and has spoken to 5,000,000 people in 65 countries. Brian is the Chairman and CEO of Brian Tracy International and his goal is to help you achieve your personal and business goals faster and easier than you ever imagined.

Discover the secrets for how to think and act like the most successful people in the world and reap the rewards! In today's constantly changing world, you have to be smart to get ahead. But the average person uses only about two percent of their mental ability. How can we learn to unleash our brain's full potential to maximize our opportunities, like the most successful people do? In Get Smart!, acclaimed success expert and bestselling author Brian Tracy reveals simple, proven ways to tap into our natural thinking talents and abilities and make quantum leaps toward achieving our dreams. In this indispensable guide, you'll learn to: · Train your brain to think in ways that create successful results · Recognize and exploit growth opportunities in any situation · Identify and eliminate negative patterns holding you back · Plan, act, and achieve goals with greater precision and speed Whether you want to increase sales, bolster creativity, or better navigate life's unexpected changes, Get Smart! will help you tap into your powerful mental resources to obtain the results you want and reap the rewards successful people enjoy.

From the bestselling author of Eat That Frog!, a motivational guide to using the Psychology of Achievement to banish negative thoughts and behaviors and unlock your full potential for success. Letting go of negative thoughts is one of the most important steps to living a successful, fulfilling life, but also often the most difficult. In this practical, research-based guide, bestselling authors Brian Tracy and psychotherapist Christina Stein present their "Psychology of Achievement" program to help you identify and overcome detrimental patterns and ideas preventing you from achieving your goals or feeling happy and satisfied in your life. Whether this negativity stems from a past relationship that ended badly, a childhood trauma, a business or career failure, or general insecurity, Tracy and Stein help you recognize how conscious--and more oftentimes unconscious--negativity affects your personality, your outlook and your decisions. Along the way, they show you how to regain control of your thoughts, feelings, and actions, turn negatives into positives, and learn to accept unexpected life changes without falling back into old negative patterns. Essential reading for anyone feeling stuck, BELIEVE IT TO ACHIEVE IT offers an important roadmap to conquer negativity and embrace the power of positive thinking to live a happy, successful life.

The Wall Street Journal business bestseller with over 50,000 copies sold! The true secret of high achievers is that they know how to find their "focal point" - the one thing they should do, at any given moment, to get the best possible results in each area of their lives. In Focal Point, Tracy brings together the very best ideas on personal management into a simple, easy-to-use plan. Focal Point helps readers analyze their lives in seven key areas and shows them how to develop focused goals and plans in each. This best-selling guide provides timeless truths that have been discovered by the most effective people throughout the ages, answering questions like: * How can I get control of my time and my life? * How can I achieve maximum career success and still balance my personal life? * How can I accelerate the achievement of all my goals? Focal Point shows readers how to develop absolute clarity about what they want, and how they can achieve supreme satisfaction, both personally and professionally.

From the bestselling expert on personal and professional success, Make More Money reveals Brian Tracy's deep understanding of the self-made millionaires of our world and how to become one. In this ebook he shares his know-how so you too can learn how to achieve more than you ever dreamed possible. Make More Money uses examples and provides hints and habits for listeners who want to succeed. An Eye Opener--Who Becomes Wealthy? Habits of Millionaires and Billionaires How to Develop New Habits How Rich People Think More Ways Rich People Think -- Earning More Money The 7 Basics of Business Success The 7 Habits of High Profit Businesses The 7 Habits for Personal Success

Your aim in life should be to achieve all of the wonderful things that are possible for you. There is no reason for you not to be earning twice as much as you are today, or even five or ten times as much. Your potential is practically limitless, if you could just learn how to utilize it. Clarity, Focus, and Concentration: Three strong, simple attributes needed to hone in your potential and hit the bull's eye! And just as you can develop your physical muscles through hard work and concentration, you can develop your mental muscles through continuous repetition. You have the ability right now to achieve more than you ever have before. Bull's Eye will teach you how to unleash your powers for success and accomplish more in the next few months than many people do in a lifetime.

CHANGE YOUR THINKING CHANGE YOUR LIFE "Every line in this book is bursting with truth, wisdom, and power. Brian Tracy is the preeminent authority on showing you how to dramatically improve your life. Let him be your guide. I've learned so much from Brian myself that I can't thank him enough!" □Robert G. Allen, #1 New York Times bestselling author "This book gives you a step-by-step system to transform your thinking about yourself and your potential, enabling you to achieve greater success in every area of your life." □Lee Iacocca, Chairman, Lee Iacocca & Associates "Once again, Brian Tracy has written an incredible book which shows individuals how to delve into their inner resources so that they can not only identify realistic goals but develop a plan on how to achieve these goals. This book promises to be a bestseller and to influence the lives of so many. It is must reading." □Sally Pipes, President, Pacific Research Institute "Outstanding! Brian Tracy's Change Your Thinking, Change Your Life is a must-read. Use the powerful 'mental software' program in this book to tap your vast inner resources and bring the life you've been dreaming about into reality." □Ken Blanchard, coauthor of The One Minute Manager and Full Steam Ahead! "As usual, Brian Tracy has hit another home run with Change Your Thinking, Change Your Life. It's a must-read!" □Mac Anderson, founder, Successories, Inc. "Brian's new book, Change Your Thinking, Change Your Life, will show you how to attract the people and resources you need to achieve any goal you set for yourself." □Tony Jeary, Mr. Presentation, author of Life Is a Series of Presentations "This is a masterful book laden with wisdom and knowledge. It'll catapult you from intention to implementation. It arms you with the information and insights you need to achieve success and significance in your life." □Nido R. Qubein, founder, National Speakers Association Foundation Chairman, Great Harvest Bread Company

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